## Gryphon Capital Income Trust (Asx:GCI)

Investment Update as at 31 March 2024

## Investment Objective and Strategy

The Gryphon Capital Income Trust (ASX Code: GCI) is a listed trust designed to provide investors with sustainable, monthly income (Target Return equal to RBA Cash Rate +3.50% pa) through exposure to the Australian Securitisation market. This asset-class, primarily consisting of Residential Mortgage-Backed Securities (RMBS) and Asset Backed Securities (ABS), is a key pillar of the Australian fixed income market.



## Fund Performance

	1 Mth	3 Mth	6 Mth	1 Yr	3 Yr (Ann)	5 Yr (Ann)	Incep (Ann) <sup>2</sup>
NTA Net Return (%)	0.81	2.47	4.82	9.40	6.77	6.04	5.84
Distribution (¢/unit)	1.42	4.32	8.69	17.25	13.30	11.53	11.11
Distribution <sup>1</sup> (%)	0.71	2.17	4.41	8.95	6.83	5.90	5.68
Target Return (%)*	0.66	1.96	3.96	7.89	5.70	5.06	5.05
Excess Return (%)**	0.04	0.20	0.44	0.99	1.06	0.80	0.60

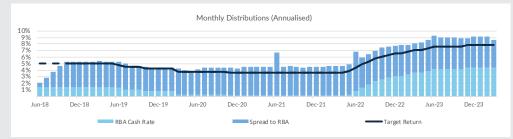
 $^1$  Actual distribution as % of NTA, assuming distribution reinvestment.  $^2$  Inception date — 21 May 2018.

\* Target Return = RBA Cash Rate +3.50% p.a.
\*\* Geometric excess return

Note: Past performance is not a reliable indicator of future performance. All investments carry risks, including that the value of investments may vary, future returns may differ from past returns, and that your capital is not guaranteed. The comparison to the RBA Cash Rate is not intended to compare an investment in GCI to a cash holding. The RBA Cash Rate is displayed as a reference to the target return for GCI. The GCI investment portfolio is of higher risk than an investment in cash. To understand the Trust's risks better, please refer to the most recent PDS here or at gcapinvest.com/our-lit.

## Distribution

GCI announced a 1.42 cents per unit distribution for the month, representing an annualised yield of 8.65% (net)<sup>3</sup>.



<sup>3</sup> Feb 2024 distribution as % of NTA, annualised.

## Net Tangible Asset (NTA) / Unit and ASX Price Performance



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Gryphon Capital Investments Pty Ltd ("Gryphon") is a wholly owned subsidiary of Barings, one of the world's leading asset managers managing over USD\$406 Billion AUM, with more than 1,200 external clients and 1,800 professionals globally.

The Gryphon team has joined the Global Structured Finance team at Barings, which consists of over thirty investment professionals based in Charlotte, North Carolina, London and Brisbane. Ashley Burtenshaw and Steven Fleming continue to be the portfolio managers for GCI. <sup>+</sup> as at 31 March 2024

## **SNAPSHOT**

ASX Code	GCI
IPO Date	25 May 2018
Asset	Fixed Income, floating rate
Market Cap/Unit	\$633.8m/\$2.04
NTA/Unit	\$623.7m/\$2.01
Investment Management Fee <sup>4</sup>	0.72% p.a.
Performance Fee	None
Distributions	Monthly
Unit Pricing	Daily

<sup>4</sup> Includes GST, net of reduced input tax credits

## CHARACTERISTICS

Current Yield <sup>5</sup>	8.65%
Distributions (12m) <sup>6</sup>	8.95%
RBA Cash Rate	4.35% p.a.
Interest Rate Duration	0.04 years
Credit Spread Duration	0.81 years
Number of Bond Holdings	118
Number of Underlying	
Mortgage Loans	69,898

<sup>5</sup> Mar 2024 distribution as % of NTA, annualised.

 $^{\rm 6}$  Actual distribution for the 12 months to 31 March, as % of NTA, assuming distribution reinvestment.

## FURTHER INFORMATION AND ENQUIRIES

Gryphon Capital Income Trust www.gcapinvest.com/our-lit

General Email <u>info@gcapinvest.com</u>

Boardroom (Unit Registry)Phone1300 737 760Emailenquiries@boardroomlimited.com.au



## Gryphon Capital Income Trust (Asx:gci)

## Investment Update as at 31 March 2024

## Update on investment of GCI Offer proceeds

The recent Entitlement and Shortfall Offers and Placement, which raised a total of A\$135 million, settled in early March. Gryphon outlined in the Product Disclosure Statement that it may take up to three months to fully invest the new capital, noting the pace of deployment would depend on market conditions.

We were also working on a significant pipeline of opportunities which were able to meet the return and risk characteristics of GCI's investment strategy. As noted in last months' investment update, Gryphon has several levers when constructing portfolios, including privately negotiated RMBS and ABS transactions, public deals, new issue deals (which Gryphon may cornerstone) and seasoned, secondary market positions. As a result of Gryphon's forward planning and asset sourcing capabilities, we have been able to invest the overwhelming majority of the newly raised funds by the end of March, ensuring GCI was able to maintain monthly distributions consistent with the Target Return.

## Borrowers' Resilience

Gryphon have written previously about the resiliency of the Australian borrower and that our extensive loan-level data suggests the protections on our underlying investments are robust. Factors such as elevated savings, over-payment history, and continued strong employment serve as effective mitigants against financial stress. As housing prices are stable, borrowers' accumulated equity provides opportunities for self-management through property sales and modified payment plans, which may also result in additional protection for bond holders.

The RBA's conclusions outlined in their March 2024 issue of the Financial Stability Review support Gryphon's analysis. The RBA concluded while "High inflation and interest rates have put pressure on household budgets over the past two years, but nearly all borrowers continue to service their debt on schedule".<sup>1</sup>

The RBA concluded that the Australian borrowers' resilience was due to several factors, including

- 1. The strong labour market
- 2. Many households have adjusted their spending, and
- 3. Most households entered this period in a relatively strong financial position with material spare cash flows and larger savings buffers than before the pandemic.

<sup>1</sup> FSR March 2024, Chapter 2 Resilience of Australian Households and Businesses



#### **Responsible Entity**

One Managed Investment Funds Limited ACN 117 400 987 AFSL 297042

#### Manager

Gryphon Capital Investments Pty Ltd ACN 167 850 535 AFSL 454552

### AVAILABLE PLATFORMS INCLUDE:

AMP North	Asgard eWrap
BT Panorama	HUB24
Macquarie — Mar	nager / Consolidator
Netwealth Wrap	

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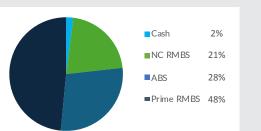
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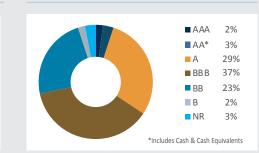


Investment Update as at 31 March 2024

## Portfolio Construction







Rating Breakdown<sup>1</sup>

<sup>1</sup> Excludes Manager Loan.

## Portfolio Underlying Residential Mortgage Loan Statistics<sup>2</sup>

	Total	Prime	Non-conforming <sup>3</sup>
No. of Underlying Loans	69,898	62,019	7,879
Weighted Average Underlying Loan Balance	\$397,427	\$330,581	\$552,911
Weighted Average LVR	64%	63%	67%
Weighted Average Seasoning	28 months	31 months	23 months
Weighted Average Interest Rate	7.18%	6.89%	7.83%
Owner Occupied	61%	60%	64%
Interest Only	23%	22%	24%
90+ Days in Arrears as % of Loans	0.98%	0.64%	1.76%
% Loans > \$1.5m Balance	6.04%	2.19%	15.00%

<sup>2</sup> Please note that although the values in this Investment Report are accurate portfolio statistics, the return and performance of actual credit instruments invested in are assessed individually.

<sup>3</sup> Non-conforming loans are residential mortgage loans that would not typically qualify for a loan from a traditional prime lender and are generally not eligible to be covered by LMI. Borrowers may not qualify due to past credit events, non-standard income (self employed) or large loan size.

## SME Portfolio Statistics

Sub sector	%	А	BBB	BB	В
ABS SME	6.9%	1.4%	3.8%	1.7%	-

## SME Portfolio Underlying Mortgage Loan Statistics<sup>4</sup>

No. of Underlying Loans	3,368	Borrower Type	
Weighted Average Underlying Loan Balance	\$386,471	SMSF	43.7%
	<i>\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\</i>	Company	27.1%
Weighted Average LVR	59.2%	Individual	29.2%
% > 80% LVR	3.72%		
Weighted Average Borrowers' Equity	\$371.562	Property Type	
	1 - 7	Residential	35.7%
90+ Days in Arrears as % of Loans	0.05%	Commercial	63.2%
% > \$1.5m Current Balance	2.43%	Mixed	1.1%

<sup>4</sup> Please note that although the values in this Investment Report are accurate portfolio statistics, the return and performance of actual credit instruments invested in are assessed individually.

## PARTIES

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## Gryphon Capital Income Trust (Asx:GCI)

Investment Update as at 31 March 2024

## Distributions (%)

Fin. Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD <sup>2</sup>
2024	0.73	0.74	0.71	0.73	0.70	0.75	0.75	0.70	0.71				6.71
2023	0.49	0.53	0.55	0.61	0.60	0.64	0.64	0.58	0.66	0.65	0.70	0.73	7.64
2022	0.38	0.38	0.37	0.37	0.37	0.38	0.38	0.35	0.38	0.38	0.41	0.55	4.79
2021	0.36	0.36	0.36	0.37	0.35	0.36	0.37	0.34	0.37	0.36	0.38	0.53	4.61
2020	0.42	0.38	0.38	0.38	0.35	0.36	0.36	0.34	0.36	0.33	0.33	0.34	4.40
2019	0.24	0.31	0.37	0.44	0.43	0.44	0.44	0.40	0.45	0.42	0.44	0.43	4.92

## Fund Returns (Net)<sup>1</sup> (%)

Fin. Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD <sup>2</sup>
2024	0.69	0.77	0.74	0.83	0.69	0.75	0.77	0.86	0.81				7.13
2023	0.12	0.60	0.52	0.56	0.64	0.65	0.66	0.71	0.69	0.66	0.73	0.71	7.50
2022	0.37	0.44	0.32	0.29	0.25	0.37	0.40	0.28	0.27	0.23	0.38	0.16	3.83
2021	0.36	0.39	0.49	0.71	0.67	0.37	0.33	0.57	0.45	0.61	0.68	0.48	6.29
2020	0.74	0.43	0.35	0.41	0.38	0.39	0.38	0.34	(0.45)	0.36	0.30	0.41	4.12
2019	0.25	0.31	0.39	0.44	0.45	0.45	0.50	0.42	0.49	0.43	0.42	0.45	5.12

## Total Unitholder Returns<sup>3</sup> (%)

Fin. Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD <sup>2</sup>
2024	3.11	1.52	1.73	1.73	(0.54)	4.01	(1.21)	1.68	0.70				13.35
2023	1.77	0.53	(2.50)	(0.66)	4.30	0.39	1.66	0.59	(0.34)	(0.60)	0.98	(0.79)	5.34
2022	1.36	0.87	(1.60)	0.87	1.84	0.37	0.37	(1.12)	1.86	(0.12)	(0.09)	(3.14)	1.39
2021	8.15	1.45	(0.90)	3.33	0.63	3.73	(0.62)	(0.67)	2.17	1.12	0.88	1.03	21.83
2020	2.35	(1.54)	1.34	(1.56)	0.34	0.36	0.85	(2.60)	(16.73)	3.12	7.76	(3.75)	(11.43)
2019	0.24	0.06	(0.90)	1.97	(1.07)	2.48	2.43	(0.10)	(1.03)	0.42	2.43	0.91	8.03

<sup>1</sup> Fund Return reflects compounded movements in the NTA

<sup>2</sup> Assuming monthly compounding

<sup>3</sup> Total Unitholder Returns comprises compounded distributions plus compounded movements in the listed price of ASX:GCI.

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### ASX release date: 18 April 2024

Authorised for release by One Managed Investment Funds Limited, the responsible entity of Gryphon Capital Income Trust.

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